Supercompliers

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• Any opinions and conclusions expressed herein are those of the authors and do not necessarily reflect the views of the Joint Committee on Taxation or any Member of Congress.

• Eng performed this work prior to joining the Internal Revenue Service. All views and opinions expressed herein do not represent the Internal Revenue Service.

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 - Supercompliers: subset of compliers for whom treatment improves outcome

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 - If supercompliers differ from compliers \Rightarrow better to target pop. similar to supercompliers

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 - Illustration using two job training experiments

• Exposition focuses on binary Y; builds on LATE assumptions + outcome monotonicity

Assumptions jointly testable

Supercomplier characteristics distribution point identified

Can be estimated using ivregress

Presentation Outline

- Introduction
- Statistical Framework
 - Set-up
 - Identification
 - Estimation
- Value in characterizing supercompliers
 - MVPF analysis
- Empirical Illustration
 - Job Corps
 - JTPA
- Conclusion

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Statistical Framework: Set-up

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Observables

- Z: treatment assignment; D: treatment take-up; Y: outcome; X: characteristics
 - Z, D, Y: binary; $Y = 1 \Rightarrow$ good outcome

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Assumptions

- Random Assignment: Z indep. to potential treatments/outcomes and X
- Exclusion: $Y_{1d} = Y_{0d} \equiv Y_d$
- Treatment Monotonicity: $\Pr(D_1 \geqslant D_0) = 1$
- First Stage: $Pr(D_1 > D_0) > 0$

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- First Stage: $Pr(D_1 > D_0) > 0$
- Outcome Monotonicity: $Pr(Y_1 \ge Y_0) = 1$
- Reduced Form: $Pr(D_1 > D_0, Y_1 > Y_0) > 0$

(Extended) Principal Strata

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- For treatment always takers + never takers, D does not change with Z
- For outcome always takers + never takers, Y does not change with D

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Statistical Framework: Identification

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Characterizing Compliers and Supercompliers

Compliers (Abadie 2003; Angrist and Pischke 2009)

share:
$$\Pr(D_1 > D_0) = E[D|Z = 1] - E[D|Z = 0]$$

average X: $E[X|D_1 > D_0] = E[\kappa X] / \Pr(D_1 > D_0)$
average Y_d (d = 0, 1): $E[Y_d|D_1 > D_0] = E[\kappa_d Y] / \Pr(D_1 > D_0)$

where
$$\kappa \equiv 1 - \frac{D(1-Z)}{\Pr(Z=0)} - \frac{(1-D)Z}{\Pr(Z=1)}$$
, $\kappa_0 \equiv \frac{(1-D)(1-Z)}{\Pr(Z=0)} - \frac{(1-D)Z}{\Pr(Z=1)}$, $\kappa_1 \equiv \frac{DZ}{\Pr(Z=1)} - \frac{D(1-Z)}{\Pr(Z=0)}$

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where
$$\kappa \equiv 1 - \frac{D(1-Z)}{\Pr(Z=0)} - \frac{(1-D)Z}{\Pr(Z=1)}$$
, $\kappa_0 \equiv \frac{(1-D)(1-Z)}{\Pr(Z=0)} - \frac{(1-D)Z}{\Pr(Z=1)}$, $\kappa_1 \equiv \frac{DZ}{\Pr(Z=1)} - \frac{D(1-Z)}{\Pr(Z=0)}$

Supercompliers:

share:
$$\Pr(D_1 > D_0, Y_1 > Y_0) = E[Y|Z = 1] - E[Y|Z = 0]$$

average X: $E[X|D_1 > D_0, Y_1 > Y_0] = E[\pi X] / \Pr(D_1 > D_0, Y_1 > Y_0)$

where $\pi \equiv \kappa - \kappa_0 Y - \kappa_1 (1 - Y)$

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Supercomplier characteristics can also be identified by a Wald-type estimand

$$E[X|D_1 > D_0, Y_1 > Y_0] = \frac{E[XY|Z=1] - E[XY|Z=0]}{E[Y|Z=1] - E[Y|Z=0]}$$

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D does not enter estimand: Identification applies regardless of degree of treatment compliance

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Relaxing restriction that Y be binary; supercompliers still those with $D_1 > D_0$, $Y_1 > Y_0$

$$Pr(supercomplier) \cdot E[Y_1 - Y_0|supercomplier] = E[Y|Z = 1] - E[Y|Z = 0]$$

$$\frac{E[X(Y_1 - Y_0)|\text{supercomplier}]}{E[Y_1 - Y_0|\text{supercomplier}]} = \frac{E[XY|Z = 1] - E[XY|Z = 0]}{E[Y|Z = 1] - E[Y|Z = 0]}$$

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Beyond averages: Replace X with $1_{[X \leq x]}$ for any x and identify distribution of X

X can be multi-dimensional

< <p>Image: A matrix

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Violation of outcome monotonicity: bias \propto share of "outcome defiers" ($D_1 > D_0, Y_1 < Y_0$)

$$\mathsf{Bias} = \xi \cdot \{ E[X|D_1 > D_0, Y_1 > Y_0] - E[X|D_1 > D_0, Y_1 < Y_0] \}$$

where

$$\xi \equiv \frac{\Pr(D_1 > D_0, Y_1 < Y_0)}{\Pr(D_1 > D_0, Y_1 < Y_0) + \Pr(D_1 > D_0, Y_1 > Y_0)}$$

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• Shares/characteristics of two remaining groups within treatment compliers identified

$$Pr(D_1 > D_0, Y_0 = Y_1 = 1) = E[\kappa_0 Y] = E[(1 - D)Y|Z = 1] - E[(1 - D)Y|Z = 0]$$
$$E[X|D_1 > D_0, Y_0 = Y_1 = 1] = \frac{E[\kappa_0 YX]}{E[\kappa_0 Y]} = \frac{E[(1 - D)YX|Z = 1] - E[(1 - D)YX|Z = 0]}{E[(1 - D)Y|Z = 1] - E[(1 - D)Y|Z = 0]}$$

$$\begin{aligned} &\mathsf{Pr}(D_1 > D_0, Y_0 = Y_1 = 0) = E[\kappa_1(1 - Y)] = E[D(1 - Y)|Z = 1] - E[D(1 - Y)|Z = 0] \\ & E[X|D_1 > D_0, Y_0 = Y_1 = 0] = \frac{E[\kappa_1(1 - Y)X]}{E[\kappa_1(1 - Y)]} = \frac{E[D(1 - Y)X|Z = 1] - E[D(1 - Y)X|Z = 0]}{E[D(1 - Y)|Z = 1] - E[D(1 - Y)|Z = 0]} \end{aligned}$$

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Adding a Mediator: Causal chain $Z \rightarrow D \rightarrow M \rightarrow Y$

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Remarks on Identification: 6

Adding a Mediator: Causal chain $Z \rightarrow D \rightarrow M \rightarrow Y$

If we extend exclusion restriction and monotonicity assumption to cover M,

• i.e.,
$$Y_{zdm}=Y_m$$
, $M_{zd}=M_d$, and $M_1 \geqslant M_0$,

then previous estimands identify share + characteristics of superdupercompliers

• i.e., those with
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Can also identify shares and characteristics of those with

•
$$D_1 > D_0, M_1 = M_0 = m$$

•
$$D_1 > D_0, M_1 > M_0, Y_1 = Y_0 = y$$

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- Plausibility of outcome monotonicity depends on context
 - Plausible: training \Rightarrow better labor market outcomes
 - ► Plausible: health insurance coverage ⇒ more doctor visits
 - Ambiguous: health insurance coverage and out-of-pocket spending

(i) Under our assumptions, the following inequalities hold

$$\begin{aligned} \Pr(Y = 0, D = 1 | Z = 1) - \Pr(Y = 0, D = 1 | Z = 0) &\ge 0\\ \Pr(Y = 1, D = 0 | Z = 0) - \Pr(Y = 1, D = 0 | Z = 1) &\ge 0\\ \Pr(Y = 1 | Z = 1) - \Pr(Y = 1 | Z = 0) &\ge 0 \end{aligned}$$

(ii) If these inequalities hold, there exists a joint distribution of $(Y_{11}, Y_{10}, Y_{01}, Y_{00}, D_1, D_0, Z)$ that satisfies our assumptions and induces the observed distribution of (Y, D, Z).

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Statistical Framework: Estimation

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• Alternative estimands for average complier characteristics

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$$E[\kappa X] / \{E[D|Z=1] - E[D|Z=0]\}$$

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- Alternative estimands for average complier characteristics
 - **1** $E[\kappa X] / \{E[D|Z=1] E[D|Z=0]\}$
 - **2** { $\Pr(D=1|Z=1)E[X|D=1, Z=1] \Pr(D=1|Z=0)E[X|D=1, Z=0]$ }/fs

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$$E[\kappa X] / \{ E[D|Z=1] - E[D|Z=0] \}$$

2 {Pr
$$(D = 1 | Z = 1)E[X | D = 1, Z = 1] - Pr(D = 1 | Z = 0)E[X | D = 1, Z = 0]$$
}/fs

$$\{E[DX|Z=1] - E[DX|Z=0]\} / \{E[D|Z=1] - E[D|Z=0]\}$$

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$$\{Pr(D = 1|Z = 1)E[X|D = 1, Z = 1] - Pr(D = 1|Z = 0)E[X|D = 1, Z = 0]\} / \{s \\ \{E[DX|Z = 1] - E[DX|Z = 0]\} / \{E[D|Z = 1] - E[D|Z = 0]\}$$

$$\{E[(1 - D)X|Z = 1] - E[(1 - D)X|Z = 0]\} / \{E[1 - D|Z = 1] - E[1 - D|Z = 0]\}$$

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• Average of 3 and 4

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- All estimands can be implemented with ivregress
 - Sample analogs of 2 and 3 are equal
 - implementation: ivregress 2sls DX (D = Z)

Alternative estimands for average complier characteristics

1 $E[\kappa X] / \{E[D|Z=1] - E[D|Z=0]\}$ 2 { $\Pr(D=1|Z=1)E[X|D=1, Z=1] - \Pr(D=1|Z=0)E[X|D=1, Z=0]$ }/fs **3** $\{E[DX|Z=1] - E[DX|Z=0]\} / \{E[D|Z=1] - E[D|Z=0]\}$ $\{ E[(1-D)X|Z=1] - E[(1-D)X|Z=0] \} / \{ E[1-D|Z=1] - E[1-D|Z=0] \}$ Average of 3 and 4

- All estimands can be implemented with ivregress
 - Sample analogs of 2 and 3 are equal
 - implementation: ivregress 2sls DX (D = Z)
- Sample analog of 1 is the same as that of

$$\frac{E[\tilde{D}X|Z=1] - E[\tilde{D}X|Z=0]}{E[\tilde{D}|Z=1] - E[\tilde{D}|Z=0]}$$

where $\tilde{D} = D - \Pr(Z = 0)$

implementation: ivregress 2sls DtildeX (Dtilde = Z)

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Supercompliers characteristics can be analogously estimated, e.g., with

• ivregress 2sls YX (Y = Z)

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Randomization in many experiments is stratified

• Common practice to include strata fixed effects W in regressions

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Randomization in many experiments is stratified

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How does inclusion of W affect interpretation of supercomplier characteristics?

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How does inclusion of W affect interpretation of supercomplier characteristics?

- Assuming
 - Conditional independence
 - 2 Non-zero conditional reduced form
 - Saturation of strata fixed effects

Randomization in many experiments is stratified

• Common practice to include strata fixed effects W in regressions

How does inclusion of W affect interpretation of supercomplier characteristics?

- Assuming
 - Conditional independence
 - 2 Non-zero conditional reduced form
 - Saturation of strata fixed effects
- 2sls estimand identifies a nonnegatively weighted average of supercomplier characteristics:

$$\beta_{2SLS} = E \left[\omega_W E[X | \text{supercomplier}, W] \right]$$

with $\omega_W \geq 0$ across all strata W.

Empirical Value of Characterizing Supercompliers?

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Empirical Value of Characterizing Supercompliers?

• Characterizing supercompliers offers description of beneficiaries

Can compare supercompliers to different populations

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Empirical Value of Characterizing Supercompliers?

• Characterizing supercompliers offers description of beneficiaries

Can compare supercompliers to different populations

• Characterizing supercompliers useful for MVPF analysis

Facilitate incorporation of social welfare weights

| Comey, | Eng, | Leung, | Pei |
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- Hendren and Sprung-Keyser (2020), "HSK", advocate for systematic reporting of MVPF
 - Aids comparison of government programs

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 - Aids comparison of government programs
- Social welfare: Welfare $\equiv \sum_i \eta_i U_i$
 - ► U_i: individual utility expressed in dollar terms
 - η_i : social welfare weight (impact of transferring \$1 to individual *i*)

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- Impact of a policy change, denoted by dp, on social welfare:

$$\frac{\mathsf{dWelfare}}{\mathsf{d}p} = \sum_{i} \eta_{i} \frac{\mathsf{d}U_{i}}{\mathsf{d}p} \equiv \sum_{i} \eta_{i} WTP_{i}$$

▶ WTP = willingness to pay; Captures benefits of policy change

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- ▶ WTP = willingness to pay; Captures benefits of policy change
- HSK MVPF definition

$$\mathsf{MVPF} = \sum_i WTP_i/G$$

- ► G: impact of dp on government budget
- $\bullet\,$ Note: η not in MVPF definition, presumably due to difficulty in implementation .

MVPF calculation (focusing on WTP)

- For policies that include a transfer
 - WTP includes dollar value of transfer

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- If policies affect later life outcomes, e.g., human capital, health
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MVPF calculation (focusing on WTP)

- For policies that include a transfer
 - WTP includes dollar value of transfer
- If policies affect later life outcomes, e.g., human capital, health
 - WTP includes dollar values of these causal impacts
 - Causal impacts possibly measured on a subpopulation, e.g., LATE

- If WTP is measured as the effect of policy on outcome Y
 - $WTP_i = Y_{1i} Y_{0i}$

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• If WTP is measured as the effect of policy on outcome Y

$$\forall WTP_i = Y_{1i} - Y_{0i}$$

• Weighted average WTP for the complier group is

$$\underbrace{E[\eta_i(Y_{1i} - Y_{0i})|\text{complier}]}_{\text{Weighted WTP}} = E[\eta_i|\text{supercomplier}] \underbrace{\text{LATE}_Y}_{\text{Unweighted WTP}}$$

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 - If $\eta_i = h(X_i)$ one can estimate it with our machinery
Supercompliers and MVPF

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- $E[\eta_i|$ supercomplier] is the ratio of weighted WTP over unweighted WTP
 - If $\eta_i = h(X_i)$ one can estimate it with our machinery
- If $E[X_i|$ supercomplier] is systematically reported
 - Reader may construct weighted WTP with own weights without microdata access

Empirical Illustration

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National Job Corps Study: Randomized experiment to evaluate Job Corps

• Job Corps: residential ed and voc training program targeting disadvantaged youth

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National Job Corps Study: Randomized experiment to evaluate Job Corps

- Job Corps: residential ed and voc training program targeting disadvantaged youth
- Participants randomized between 1994 and 1995

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- Job Corps: residential ed and voc training program targeting disadvantaged youth
- Participants randomized between 1994 and 1995
- We use data from the 48-month follow-up analysis sample (N = 11, 313)

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National JTPA Study: Randomized experiment to evaluate JTPA training programs

• JTPA: target economically disadvantaged adults and out-of-school youths

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- JTPA: target economically disadvantaged adults and out-of-school youths
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National Job Corps Study: Randomized experiment to evaluate Job Corps

- Job Corps: residential ed and voc training program targeting disadvantaged youth
- Participants randomized between 1994 and 1995
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National JTPA Study: Randomized experiment to evaluate JTPA training programs

- JTPA: target economically disadvantaged adults and out-of-school youths
- Participants randomized between 1987 and 1989
- We use data from the 30-month follow-up analysis sample
 - Focusing on adult females (N = 6, 102)

Job Corps Supercomplier Characteristics; Outcome: Receiving GED

| | Population | Complier | Supercomplier | Diff | |
|----------------|------------|----------|---------------|--------|------|
| | Mean | Mean | Mean | Pop-SC | C-SC |
| Female | 38% | 38% | 48% | ** | *** |
| White | 25% | 25% | 34% | ** | ** |
| Age >=20 | 17% | 16% | 21% | | * |
| Never Arrested | 69% | 71% | 78% | * * | |
| Prev. Empl. | 60% | 61% | 75% | *** | *** |
| Income <\$3K | 16% | 15% | 11% | * | * |
| Income \$3-6K | 13% | 12% | 9% | | |
| Income \$6-9K | 6% | 7% | 5% | | |
| Income \$9-12K | 6% | 6% | 9% | | |
| Income >\$12K | 59% | 60% | 67% | * | * |

Job Corps Supercomplier Characteristics; Outcome: Voc. Certificate

| | Population | Complier | Supercomplier | Diff | |
|----------------|------------|----------|---------------|--------|------|
| | Mean | Mean | Mean | Pop-SC | C-SC |
| Female | 41% | 39% | 44% | | ** |
| White | 27% | 27% | 31% | ** | *** |
| Age >=20 | 27% | 25% | 28% | | |
| Never Arrested | 71% | 73% | 78% | *** | *** |
| Prev. Empl. | 64% | 64% | 69% | ** | *** |
| Income <\$3K | 16% | 15% | 16% | | |
| Income \$3-6K | 13% | 12% | 12% | | |
| Income \$6-9K | 7% | 7% | 9% | | |
| Income \$9-12K | 6% | 6% | 6% | | |
| Income >\$12K | 59% | 59% | 57% | | |

Job Corps Supercomplier Characteristics; Outcome: Qtr16 Earnings

| | Population | Complier | Supercomplier | Dif | f |
|----------------|------------|----------|---------------|--------|------|
| | Mean | Mean | Mean | Pop-SC | C-SC |
| Female | 41% | 39% | 38% | | |
| White | 27% | 27% | 65% | *** | *** |
| Age >=20 | 27% | 25% | 55% | ** | ** |
| Never Arrested | 72% | 74% | 79% | | |
| Prev. Empl. | 64% | 64% | 75% | | |
| Income <\$3K | 16% | 15% | 10% | | |
| Income \$3-6K | 13% | 12% | 1% | | |
| Income \$6-9K | 7% | 7% | 1% | | |
| Income \$9-12K | 6% | 6% | 7% | | |
| Income >\$12K | 58% | 59% | 81% | | |

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- HSK report Job Corps MVPF as 0.15
 - Based on 20-year follow-up analysis by Schochet (2018)

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(a)

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- Schochet (2018) uses tax data, which are not for public use

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 - Cannot calculate analogous weighted MVPF comparable to HSK's MVPF

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- HSK report Job Corps MVPF as 0.15
 - Based on 20-year follow-up analysis by Schochet (2018)
- Schochet (2018) uses tax data, which are not for public use
 - Cannot calculate analogous weighted MVPF comparable to HSK's MVPF
- Our survey data based results tentatively suggest weighted MVPF would be even smaller

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JTPA Supercomplier Characteristics; Outcome: Total 30-Month Earnings

| | Population | Complier | Supercomplier | Diff | |
|--------------------|------------|----------|---------------|---|-----------|
| | Mean | Mean | Mean | Pop-SC | C-SC |
| Black | 26% | 24% | 37% | | |
| Hispanic | 12% | 13% | 2% | | |
| High School/GED | 68% | 69% | 70% | | |
| Ever Rec Voc Train | 45% | 45% | 48% | | |
| Annual Earnings | 2489 | 2461 | 1773 | | |
| Worked 1-12 Weeks | 16% | 16% | 21% | | |
| Worked 13-52 Weeks | 43% | 45% | 13% | | * |
| Received AFDC | 38% | 38% | 49% | | |
| Income <\$3K | 31% | 29% | 46% | | |
| Income \$3-6K | 34% | 35% | 15% | | |
| Income \$6-9K | 16% | 16% | 26% | | |
| Income \$9-12K | 9% | 9% | 4% | | |
| Income >\$12K | 9% | 10% | 8% | | |
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Comey, Eng, Leung, Pei

Supercompliers

November 7, 2024

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• Picking social welfare weights: Textbook social welfare function $\Psi(u) = rac{u^{1-\phi}}{1-\phi}$

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 - When $\phi = 0$, \$1 transfer has same impact on social welfare regardless of income

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 - \blacktriangleright When $\phi = 0.5$, \$1 transfer to someone with \$1.5K \sim \$1.73 transfer to someone with 4.5K

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 - When $\phi = 1$, \$1 transfer to someone with \$1.5K \sim \$3 transfer to someone with 4.5K
- Unweighted ($\phi = 0$) JTPA MVPF reported by HSK is 1.38; Weighted MVPF is

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 - ▶ 1.63 when $\phi = 0.5$
 - ▶ 1.97 when $\phi = 1$

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- Unweighted ($\phi = 0$) JTPA MVPF reported by HSK is 1.38; Weighted MVPF is
 - 1.63 when $\phi = 0.5$
 - 1.97 when $\phi = 1$
- Reader can compute own weighted MVPF if relevant supercomplier char. are reported

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Conclusion

- We study what we call "supercompliers"
 - Whose D responds positively to Z and whose Y responds positively to D
 - Supercompliers are the only ones who benefit from gaining treatment eligibility
- Supercomplier characteristics identified under LATE assumptions + outcome monotonicity
- Identification result leads to natural IV estimators
- Illustrate the value of our tools in two training programs
 - Describing supercompliers can facilitate calculation of MVPF with social weights

Thank you!

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